

Agnesian HealthCare, Inc.
430 East Division Street
Fond du Lac, WI 54935
(920) 929-2300

Type: **GMS**
Control: **Religious Organization**
Fiscal Year: **07/01/01 to 06/30/02**

County: **Fond du Lac**
Analysis Area: **Lake Winnebago (3)**
Volume Group: **7**

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 7		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	90.4%	57.4%	1.57	54.1%	1.67	72.5%	1.25	110%	0.82
Obstetrics	31.7%	39.6%	0.80	40.5%	0.78	58.4%	0.54	50.7%	0.62
Pediatrics	47.5%	48.0%	0.99	29.1%	1.63	42.6%	1.12	48.9%	0.97
Total hospital	74.7%	55.9%	1.34	51.9%	1.44	68.8%	1.09	90.0%	0.83
Average Census (Patients)									
Adult medical-surgical	41.6	30.4	1.37	23.6	1.76	115	0.36	40.9	1.02
Obstetrics	6.3	3.9	1.64	3.7	1.72	14.5	0.44	6.6	0.96
Pediatrics	1.0	1.8	0.52	0.8	1.23	4.8	0.20	1.0	0.97
Total hospital	85.2	55.4	1.54	44.3	1.93	218.9	0.39	84.6	1.01
Average Length of Stay (Days)									
Adult medical-surgical	4.0	3.9	1.01	3.6	1.10	4.3	0.93	3.8	1.04
Obstetrics	2.2	2.4	0.93	2.4	0.93	2.4	0.92	2.3	0.98
Pediatrics	2.0	2.4	0.82	2.0	0.98	2.6	0.76	2.0	1.01
Total hospital	4.7	4.3	1.09	4.0	1.17	4.9	0.95	4.6	1.02
Surgical Operations									
Inpatient	1,952	1,424	1.37	1,403	1.39	5,392	0.36	2,042	0.96
Outpatient	7,097	3,187	2.23	4,482	1.58	9,551	0.74	6,101	1.16
Inpatient as % of all surgeries	21.6%	30.9%	0.70	23.8%	0.91	36.1%	0.60	25.1%	0.86
Outpatient Visits									
Non-emergency visits	161,622	75,046	2.15	51,093	3.16	223,693	0.72	151,631	1.07
Emergency visits	15,150	14,086	1.08	12,245	1.24	36,965	0.41	14,870	1.02
Full-time Equivalents (FTEs)									
Administrators	12.0	14.8	0.81	15.8	0.76	39.9	0.30	8.0	1.50
Nurses, licensed	184.8	160.1	1.15	116.5	1.59	591.6	0.31	217.8	0.85
Ancillary nursing personnel	52.6	54.3	0.97	30.8	1.71	208.2	0.25	49.8	1.06
All other personnel	516.6	384.2	1.34	295.7	1.75	1362.8	0.38	736.5	0.70
Total FTEs	766.0	613.5	1.25	458.8	1.67	2202.6	0.35	1012.1	0.76
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.0	14.6	0.34	16.4	0.30	11.4	0.44	3.6	1.37
Nurses, licensed	76.7	157.9	0.49	120.8	0.64	169.3	0.45	99.3	0.77
Ancillary nursing personnel	21.8	53.6	0.41	31.9	0.68	59.6	0.37	22.7	0.96
All other personnel	214.5	378.9	0.57	306.4	0.70	389.9	0.55	335.7	0.64
Total FTEs	318.1	605.0	0.53	475.4	0.67	630.2	0.50	461.3	0.69

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	114	Health maintenance		Beds set up and staffed	0	Bassinets	7
Discharges	6,924	organization (HMO)	Yes	Discharges	0	Total births	972
Inpatient days	31,103	Preferred Provider		Inpatient days	0	Newborn days	2,299
		organization (PPO)	Yes				

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	46	3,803	15,176	90.4%	41.6	4.0
Orthopedic	2	3	261	1,040	95.0%	2.8	4.0
Rehab. and physical medicine	1	8	142	1,808	61.9%	5.0	12.7
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	2	173	347	47.5%	1.0	2.0
Obstetrics	1	20	1,033	2,311	31.7%	6.3	2.2
Psychiatric	1	17	791	4,142	66.8%	11.3	5.2
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	3	372	1,751	160%	4.8	4.7
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	1	15	349	4,528	82.7%	12.4	13.0
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	12	0	12.0	Radiological services personnel	14	18	26.0
Physicians and dentists	6	2	7.0	Occupational therapists	4	3	5.7
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	3	2.8
Registered nurses	59	128	145.8	Physical therapists	12	6	16.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	12	4	14.5
Licensed practical nurses	24	23	39.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	33	33	52.6	Psychologists	4	1	4.6
Physician assistants	0	0	0.0	Social workers	3	3	5.2
Nurse Practitioners	0	0	0.0	All other health professionals	42	9	48.4
Medical records personnel	10	9	16.6	All other personnel	250	230	339.3
Pharmacy personnel	24	10	30.5	-----			
Clinical laboratory personnel	0	0	0.0	TOTAL	510	482	766.0

Agnesian HealthCare, Inc.
Fond du Lac

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$191,847,065	Cash and cash equivalents	\$15,845,265	Current liabilities	\$18,793,523
Less deductions	62,338,831	Net Patient receivables	23,295,965	Long-term debt	55,831,757
Net patient revenue	129,508,234	Other receivables	1,528,070	Other liabilities	0
Plus other revenue	4,819,768	Land, bldgs and equip: Net	70,962,580	Subtotal	74,625,280
Total revenue	134,328,002	Other assets	50,103,474		
Less expenses	130,230,838			Unrestricted fund balance	87,110,074
Nonoperating gains/losses	955,571	Total Assets	\$161,735,354	Total liabilities & fund balance	\$161,735,354
Net Income	\$5,052,735			Restricted fund balances	\$3,602,488

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$68,103,215]	35.5%	41.7%	0.85	42.0%	0.85	41.7%	0.85	36.3%	0.98
Medical Assistance [\$12,697,952]	6.6%	9.0%	0.73	5.7%	1.15	9.3%	0.71	6.3%	1.04
Commercial [\$101,002,088]	52.6%	43.2%	1.22	48.4%	1.09	41.9%	1.26	52.2%	1.01
All other [\$10,043,810]	5.2%	6.1%	0.86	3.8%	1.37	7.1%	0.74	5.2%	1.00
Deductions as % of Total Gross Patient Revenue									
Medicare [\$29,503,876]	15.4%	23.7%	0.65	19.7%	0.78	23.4%	0.66	15.1%	1.02
Medical Assistance [\$8,211,902]	4.3%	6.0%	0.72	3.5%	1.23	6.4%	0.67	3.7%	1.16
Commercial [\$21,658,775]	11.3%	9.4%	1.20	9.9%	1.14	9.7%	1.16	10.0%	1.12
Charity care [\$2,566,718]	1.3%	1.2%	1.11	0.8%	1.58	1.4%	0.93	1.0%	1.34
All other [\$397,560]	0.2%	1.4%	0.15	0.4%	0.51	1.8%	0.11	0.4%	0.47
Total deductions [\$62,338,831]	32.5%	41.7%	0.78	34.3%	0.95	42.7%	0.76	30.3%	1.07
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	3.6%	5.1%	0.71	3.0%	1.20	4.1%	0.88	4.0%	0.90
Net gains/losses as % of net income	18.9%	5.3%	3.57	17.3%	1.09	5.9%	3.19	-4.8%	-3.95
Expenses as % of Total Expenses									
Salary/fringe benefit[\$57,534,771]	44.2%	47.8%	0.92	51.6%	0.86	45.9%	0.96	42.2%	1.05
Supplies and services[\$60,015,238]	46.1%	40.5%	1.14	35.5%	1.30	43.2%	1.07	46.3%	1.00
Capital component [\$10,758,891]	8.3%	8.7%	0.95	10.5%	0.79	8.1%	1.02	8.9%	0.93
Bad debt [\$1,921,938]	1.5%	3.0%	0.49	2.4%	0.62	2.7%	0.54	2.6%	0.56
Fiscal Statistics									
Operating margin	3.1%	6.1%	0.50	5.0%	0.61	5.7%	0.54	6.1%	0.50
Total hospital profit margin	3.7%	6.4%	0.59	5.9%	0.63	6.0%	0.62	5.8%	0.64
Return on equity	5.8%	10.0%	0.58	8.5%	0.68	9.9%	0.59	8.5%	0.68
Current ratio	2.4	2.5	0.94	2.9	0.82	2.6	0.90	2.8	0.84
Days in net patient accounts receivable	65.7	57.8	1.14	61.8	1.06	51.8	1.27	.	.
Average payment period	55.5	52.6	1.06	40.5	1.37	49.0	1.13	59.3	0.94
Equity financing	53.9%	56.2%	0.96	63.1%	0.85	55.9%	0.96	52.2%	1.03
Long-term debt to equity ratio	0.6	0.5	1.35	0.4	1.43	0.5	1.31	0.7	0.91
Times interest earned	3.6	5.0	0.71	4.2	0.84	5.2	0.68	5.8	0.62
Total asset turnover	0.8	0.9	0.94	0.9	0.93	0.9	0.91	0.8	1.08
Average age of plant: years	9.2	9.5	0.96	8.3	1.11	10.0	0.92	9.4	0.98
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	7.7%	.
Output gross rev (% of total gross pt. rev)	69.8%	44.1%	1.58	55.1%	1.27	37.2%	1.88	67.1%	1.04
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,197	\$7,870	0.66	\$6,169	0.84	\$9,940	0.52	\$5,080	1.02
Inpatient net revenue per day	\$1,292	\$1,834	0.70	\$1,587	0.81	\$2,035	0.63	\$1,280	1.01
Outpatient net rev per visit	\$539	\$343	1.57	\$484	1.11	\$373	1.44	\$481	1.12